



# COMMERCE EDITION

## *DELIVER AN EFFICIENT, ACCURATE CUSTOMER EXPERIENCE THROUGH ALL YOUR ONLINE CHANNELS*

Acumatica Commerce Edition combines all the elements necessary for world-class multichannel commerce and fulfillment.

Manage inventory, picking-packing-shipping, returns, customer support, and integrated accounting from one dashboard with Acumatica Commerce Edition. This complete solution tightly integrates a robust eCommerce website with Acumatica's Financials, Sales, Inventory, and Fulfillment systems. That means you can promise your customers more—and then deliver.

### CORE COMPONENTS OF COMMERCE EDITION

- **Advanced Inventory** – Provides advanced inventory management capabilities, including lot and serial numbering, multiple warehouses, inventory replenishment, automated packaging, and kit assemblies.
- **Advanced Fulfillment** – Add pick, pack, and ship capabilities with easy-to-use barcode scanning and printing tools.
- **Order Management** – Manage Sales and Purchase Orders from a central location.
- **Advanced Financials** – Handles advanced financial capabilities, including GL consolidation, sub-accounts, automatic revenue recognition, and intercompany accounting.
- **Ecommerce Connectors** – Integrates Acumatica to popular eCommerce platforms, such as Magento and Shopify.
- **Product Configurator** – Allows your businesses to configure, bundle, group, and upload downloadable and virtual products in Acumatica. Online visitors can see all product variations, including size, color, and grouped products.

### OPTIONAL ADD-ON PRODUCTS

- **Acumatica CRM** – Manage leads, contacts, opportunities, and accounts and see all customer interactions from initial quote to service after the sale.
- **Sales Tax Automation** – Know your sales tax obligations by state and region and automatically integrate sales tax to online orders.
- **Marketplace Integration** – Connects Acumatica to your marketplaces through our integration technology.

### KEY BENEFITS

#### SPEED UP ORDER PROCESSING AND FULFILLMENT

- Reduce shipping and packing errors by automatically printing barcode labels and pick tickets
- Scan picked goods when they are placed in a box and confirm shipment
- Integrate with UPS WorldShip and FedEx Ship stations for even greater efficiency

#### STREAMLINE RETURNS AND EXCHANGES

- Boost customer satisfaction by automating your shipping and receiving workflows
- Manage returns for credit with automated reporting and quality control

#### MANAGE INVENTORY EFFECTIVELY

- Stay on top of inventory
- Reduce stock-outs and back orders
- Get real-time inventory counts across your business

#### GAIN A SINGLE SOURCE OF TRUTH

- Centralize your processing for all channels by using a single-stream fulfillment for online, counter, catalog, and telemarketing sales



## THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

### STREAMLINE OPERATIONS

**Manage your business more efficiently:**

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

### ADAPTABLE SOLUTION

**Add and extend:**

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

### YOUR BUSINESS ACCELERATED

**Get a single version of the truth:**

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows

## ACUMATICA COMMERCE EDITION FEATURES AND CAPABILITIES

### Financial Management

Gain instant access to your mission-critical financial data in one fully integrated central repository. This powerful application puts comprehensive yet flexible reporting and analysis at your fingertips.

### Inventory Management

Track inventory, manage multiple warehouses, and provide automated lot/serial numbering.

### Sales Orders

Enter quotes, fulfill sales orders, create shipments, track prices, apply discounts, and check available inventory – all from a central dashboard.

### Purchase Orders

Link sales orders with purchase orders and allocate received items to orders. Automatically generate purchase orders or create manual links.

### Fulfillment Automation

Streamline fulfillment to reduce errors, generate more transactions, and increase productivity. Accurately pick, pack, and ship your orders, track packages automatically, and notify customers of shipment progress.

### eCommerce Connector

Integrate Acumatica to popular eCommerce platforms, such as Magento and Shopify.

### Product Configurator

Use Product Configurator to give your customers more choices of product configurations, groupings, and bundles as well as downloadable and virtual products.

### Manufacturing Management

Integrate fulfillment with production planning and shop floor scheduling. The Manufacturing Management includes BOM and Routing, Material Requirements Planning (MRP), Production Scheduling and Control, Quoting and Estimating, and more.