Begin Every Manufacturing Process with a Fast, Accurate Estimate

Gain the flexibility to create detailed manufacturing estimates quickly. With the Estimating module, part of the Acumatica Manufacturing Edition, you can improve all your manufacturing estimates' accuracy and turnaround times. This solution considers all estimating aspects, including material, overhead, labor, and other miscellaneous costs.

Once you confirm an estimate, you can easily convert it to a bill of material or sales order. Your team can calculate costs and prices for new or existing parts using data such as material costs, work center rates, and overheads. Save even more time by linking your estimate to a quote or opportunity.

Estimating integrates seamlessly with the optional Acumatica Customer Relationship Management (CRM) application. View manufacturing estimates from CRM and convert estimates to prospect and customer quotes.

KEY BENEFITS

INCREASE YOUR FLEXIBILITY

- Prepare estimates for existing or custom items. Create a simple, quick summary estimate or a detailed estimate using a bill of material structure

CREATE ESTIMATES QUICKLY

- Create a new estimate by simply copying or modifying an existing estimate, bill of material, or production order bill of material
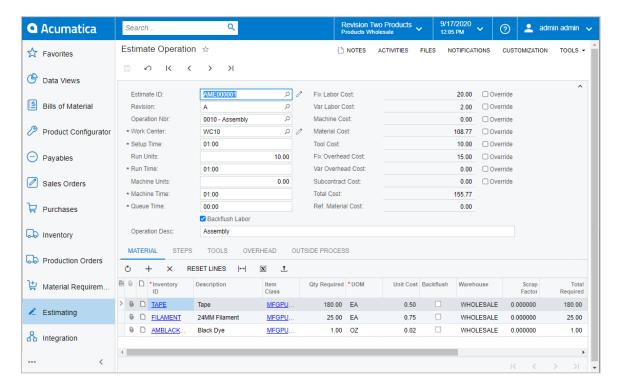
CONTROL REVISIONS

- Make multiple revisions of the same estimate while maintaining the history and who created them. Generate more accurate estimates of expected labor, material, and overhead costs

Calculate costs and prices for new or existing parts using material costs, work center rates, and overheads.

ESTIMATING FEATURES AND CAPABILITIES

Estimate Non-Inventory Items	Estimate items not currently in your inventory. Attach notes, files, and item attributes to the estimate.
Create New Inventory Items	Easily convert non-inventory items to inventory stock or non-stock items. Create inventory items and generate a bill of material from an estimate.
Create Production Orders	Create a production order directly from an estimate.
Sales Integration	Attach an estimate directly to a sales order or an opportunity in Acumatica Customer Management. Create a sales order directly from the estimate.
Multiple Sites	Easily create estimates from all your company locations.
Side Panels	Save time with manufacturing side panels providing direct access to estimate operations, estimates, business accounts, opportunities, sales orders, projects, and project tasks without leaving data entry screens.

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations. **Business Resilience. Delivered**.

Contact us today to get started: 888-228-8300 | acumatica.com