

# PRODUCT TIMELINE

- PROJECT ACCOUNTING | 1996**

  - Integration with Epicor financial platform
    - Epicor included Paramount WorkPlace on their price list
    - Project Accounting was so important that Epicor's sales force sold it alongside most Epicor financial sales

**EPICOR**
- TIME AND EXPENSE | 1998**

  - One of the 1st employee-enabled Time & Expense on the market
  - Embraced by the Epicor community and took Epicor to new levels as a truly full source ERP provider

**EPICOR**
- 1ST TO MARKET | 1999**

  - One of the 1st to market to release
    - Web-based Requisition (WorkPlace 1.0)
    - Web-based Time & Expense (WorkPlace 1.0)
    - Full Procurement solution, with Purchase Order, Receiving and Invoice Matching
- .NET | 2001**

  - Microsoft in the midst of creating their most successful development platform to date, a .NET platform
  - Retooled the WorkPlace solution
  - Released the 1st, Spend Management solutions on the .NET
  - Great Plains, with no Spend Management strategy formed a strategic relationship with Paramount
  - Became the 1st .NET Requisition, Time & Expense solution to enter the Great Plains space

**Microsoft**
- 2000 | NAVISION**

  - Strategic relationship with Navision formed
  - Became certified for Navision and became generally available

**Microsoft Dynamics**
- 2003 | SAP PARTNERSHIP**

  - Partnership with SAP B1 formed
  - WorkPlace solution became certified on SAP platform

**SAP**
- 2006 | AXAPTA**

  - Named to President's Club for Microsoft Dynamics
  - Microsoft acquires Axapta
    - Paramount joins Axapta channel with WorkPlace solution

**Microsoft**
- 2011 | MICROSOFT DYNAMICS SL**

  - Named to President's Club for Microsoft Dynamics
  - Launched into the Dynamics SL (Solomon) community
  - Key global capabilities released

**Microsoft Dynamics**
- 2010 | SAGE PARTNERSHIP**

  - Partnership with Sage
  - Certified on MAS 500, MAS 300 (AccPac), MAS 100 (MAS 90/200), Sage ERP 100, 300, 500
  - Out-Of-The-Box integration with Sage released
  - Inter-Company capability released which made it one of 1st Web-based Spend Management solutions to incorporate this feature and the only one in the Sage channel

**sage**
- 2014 | PUNCHOUT2GO SERVICES PARTNERSHIP**

  - Named to President's Club for Microsoft Dynamics
  - Partnership with several PunchOut To Go Service Vendors
- 2013 | MOBILE APPS AND BLACKBAUD PARTNERSHIP**

  - Named to President's Club for Microsoft Dynamics
  - Innovative Native Mobile Apps on iOS & Android, mobile computing released
  - Partnership and certification with Blackbaud
    - Out-Of-The-Box integration with Blackbaud released
    - Became Blackbaud procurement platform of choice

**blackbaud**
- 2016 | PRESIDENT'S CLUB, INTACCT, ACUMATICA**

  - Partnership and certification with Intacct & Acumatica
  - Out-Of-The-Box integration with Intacct
  - Out-Of-The-Box integration with Acumatica
  - Out-Of-The-Box integration with Blackbaud NXT
  - Mobile OCR receipt capture for Expense released
    - 1st OCR to market with logo recognition
  - 2016 President's Club, Microsoft Dynamics, 5th time

**sage Intacct**  
**Acumatica**
- 2017 | CLOUD AND MOBILE APPS, NETSUITE, SAGE INTACCT**

  - New Mobile App Approval Features
  - Seamless Out-Of-The-Box integration with NetSuite
  - New Self Service Features for Vendor Invoice Portal
  - New Mobile App Catalog Requisition and Expense Submission Features
  - Enhanced security with 2-step authentication option
  - Paramount WorkPlace 3.0 Roadmap

**NETSUITE**

We challenge everything! Instead of delivering updates, we take a holistic approach utilizing our subject matter expertise, cloud computing, and modern tools sets. Our focus is your user experience and goals – have an extremely customizable software solution to achieve your goals, work on any device from anywhere with awesome user experience! And our end-point is always the beginning!



## Paramount WorkPlace



### INTUITIVE WEB-BASED & MOBILE SPEND MANAGEMENT SOLUTIONS

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t
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P / 800.725.4408

# ABOUT PARAMOUNT WORKPLACE

**1 WHO WE ARE**  
Technology company founded in 1995 with the mission to help people transform their spend management and enhance efficiency, collaboration, and ROI across their entire organization

**3 CORE CAPABILITIES**  
SaaS/Cloud-based, hosted, and on-premise Requisition, Procurement, and Expense for mid-market and enterprise organizations. We complement our offering with Project TimeSheet and AP Automation

**4 WHY PARAMOUNT WORKPLACE**  

- The way we collaborate with each customer to deliver on our promise
- Resources we deploy for each customer for a full use of the software
- Continued investment in innovation and product releases
- Horizontal capabilities & industry-specific features
- Innovate advanced solutions with enterprise-class capabilities

**6 RIGHT TEAM**  

- Long-term specialized employees
- Subject matter expertise
- Develop and roll out new features quickly
- Trusted by customers & resellers
- Passionate about what we do
- Go the extra mile every single day

**8 RIGHT SOFTWARE**  

- Robust Engines
- Extensive functionalities
- Highly configurable platform & workflows
- Flexibility, ease of use, and advanced user experience
- Visibility, control, and effective communications across your entire organization
- Easy for employees, effective for management, and powerful for accounting

**10 RIGHT DEPLOYMENT & SUPPORT**  

- The way in which we engage with each customer
- Resources we deploy to ensure successful rollout & implementation
- Dedicated in-house customer service & development teams
- Keen focus on user experience and product quality
- Successful in complex implementations

**2 OUR PASSION**  
Develop intuitive and advanced web-based & mobile spend management solutions

**5 GLOBAL FOOTPRINT**  
We partner with over 750 customers and 131,000 active users worldwide, served by our teams in our metro Detroit headquarter office and in Georgia, North Dakota, Oregon, Vermont, Virginia, Washington, and Ontario, Canada

**7 RIGHT PARTNER**  

- Longevity & command in Spend Management
- Largest VAR Channel of all player
- Capability to execute globally
- Over 131,000 worldwide customers
- Global, national, and local brand

**9 COMPANY**  

- HQ / Metro Detroit  
1374 E. West Maple Rd.  
Walled Lake, MI 48390
- Offices / GA · ND · OR · VA · VT · WA · CAN

**11 CORE INDUSTRIES**  
Our distinctive market expertise, technology, and client success stories are in many workflow-intensive sectors including

PROFESSIONAL SERVICES	TECHNOLOGY	PHARMACEUTICALS	HOSPITALITY
PROFESSIONAL SPORTS	NON-PROFIT	TELECOMMUNICATIONS	EDUCATION
STATE & LOCAL GOVERNMENT	GAMING & CASINOS	AGRICULTURE	LIFE SCIENCE
		UTILITIES	TRANSPORTATION

# SAAS/CLOUD-BASED, HOSTED, ON-PREMISE

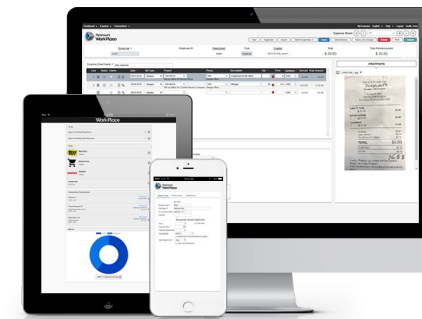
## Requisition & Procurement

- Mobile Catalog Shopping & Approvals
- Enterprise Purchase Order Management
- Powerful Receiving Capabilities
- Multi-Currency & Multi-Language
- Dynamic Rule Engine & Approval Workflow
- Requisition Ad Hoc Approvals
- Powerful Vendor Contract Management
- Extensive Project & Job Cost Capabilities
- Flexible Vendor Approval
- Effective Request for Quote
- Sophisticated Audit Capabilities
- Flexible GL Distributions
- Advanced Budgeting Engine
- PunchOut Capabilities
- Guided Buying Catalogs
- Inventory & Materials Management
- Multi-Company & Inter-Company
- Powerful Tax Engine
- Questionnaire Capabilities
- Comprehensive Status Monitoring
- AP Automation
  - Robust Check Request Features
  - Vendor Invoice Portal
  - Dynamic Approval Workflow
  - Centralized Invoice Matching
  - Invoice Matching Approvals
  - Invoice Attachment Maintenance Page



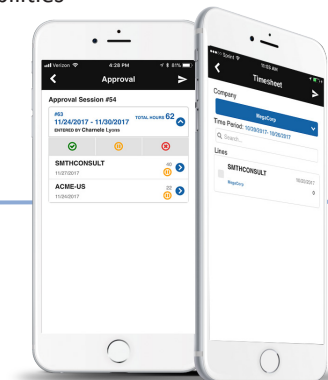
## Expense

- Mobile Entry & Approvals
- Advanced Optical Character Recognition (OCR)
- Google Maps & Mileage Calculation Capabilities
- In-line Receipt Attachment
- Dynamic Rule Engine & Approval Workflow
- Expense Ad Hoc Approvals
- Easy Credit Card Assignment
- Real-Time Cash Advances & On-Account Balance
- Advanced Expense Split
- Powerful GL Distributions
- Attendee Tracking
- Powerful Tax Engine
- Filter-Based Controls Rule Engine
- Multi-Currency Options
- Robust Questionnaire Capabilities
- Comprehensive Status Monitoring
- Intuitive Expense Type Engine
- Travel Request & Pre-Approval Features
- Open Payment Capabilities – (Sunshine Act)
- Direct Connect Corporate Credit Card and Banking Integration



## Project Timesheet

- Mobile and E-mail Approvals
- Dynamic Rule Engine & Approval Workflow
- Sophisticated Audit Capabilities
- Flexible User Interface
- Extensive Project & Job Cost Capabilities
- Automatic Business Process Enforcement Capabilities
- Advanced Time Processing Features
- Multi-Language Capabilities
- Calendar Dashboard View
- Comprehensive Status Monitoring



### Stand-alone solution and Out-Of-The-Box seamless integrated extension of:

- Microsoft Dynamics GP, AX, NAV, SL
- Dynamics 365 Business Central
- Sage ERP 100, 300, 500, Intacct
- Blackbaud Financial Edge, Financial Edge NXT
- Acumatica, NetSuite

Over 750 Customers & 131,000 Active Worldwide Users  
Company Size 5 - 3,000+ Users

