

The Cloud ERP





### **DATA SHEET**

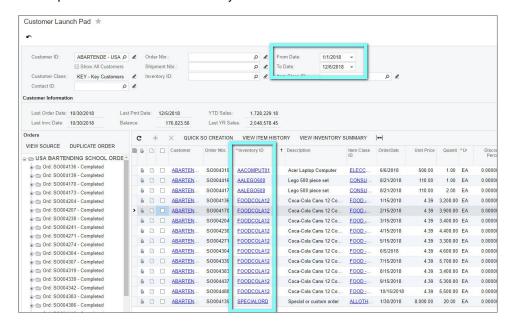
## 360° SALES VIEW (formerly Customer Launchpad)

### MAKE IT EASY FOR YOUR SALES TEAM TO SELL WITH ALL INFORMATION IN ONE PLACE

Sales, item, and customer analysis all in one place, instead of jumping from screen to screen.

#### **VIEW COMPLETE SALES ORDER HISTORY**

Complete customer view with easy drill-down in the details.



#### FIND ANY SALES ORDER FAST

• Find any Sales Orders by Customer, Customer Class, Order Number, Shipment Number, Item Number or Item Class.

#### QUICK SALES ORDER ENTRY

- Select any items from an existing customer order and easily do a "Quick SO Creation" to create another Acumatica Sales Order.
- Quickly create new sales orders from a previous customer order.

#### CREATE AND ANALYZE ORDERS QUICKLY

- Access the 360° Sales View directly from the Acumatica Sales Order and add items as requested by the customer.
- Easily view prices per item per customer.

#### **KEY BENEFITS**

#### **CREATE SALES QUICKLY**

- Easily find customer and inventory history
- Quickly create a duplicate sales
- Rapidly recommend additional products your customers would be interested in

#### **SALES ANALYSIS**

- View all orders for a particular product
- Quickly recommend additional products based on history
- Easily answer all your customer questions
- View profitability statistics

#### **ITEM ANALYSIS**

- Easy inventory analysis
- View all sales orders by item or
- See which customers purchased which products and at what profitability
- · Quick profit report on items

#### **CUSTOMER RELATIONSHIPS**

- Quickly and easily answer all customer questions
- No screen jumping needed
- Do customer re-order on the fly





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### DATA SHEET

# 360° SALES VIEW FEATURES AND CAPABILITIES (formerly Customer Launchpad)

One Central

Screen

Get all your customer and Sales Order information in one place. No more screen jumping needed.

Complete
Customer History

See all your customer history with easy drill-down into details.

1-Click Orders

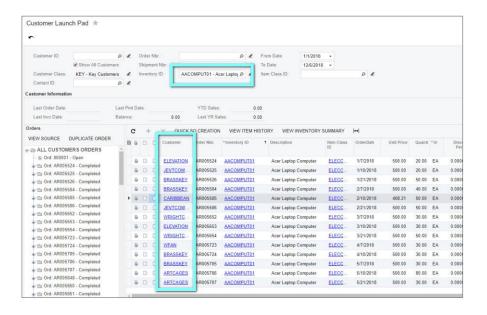
Create orders for your customer with the Quick SO Creation.

**Customer Analysis** 

Quickly analyze your customer's purchasing history and your profitability.

## **Complete Inventory Analysis**

View all sales orders by inventory item or class. Simply enter an item ID and see which customers purchased the product and at what price and profitability.



**Sales Rep Analysis** 

See which Sales Reps sold particular products and at what profitability to your company.

## THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

#### STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device including mobile
- Promote collaboration with allinclusive user licensing

#### ADAPTABLE SOLUTION

#### Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

### YOUR BUSINESS ACCELERATED

#### Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing system scales as your business grows

