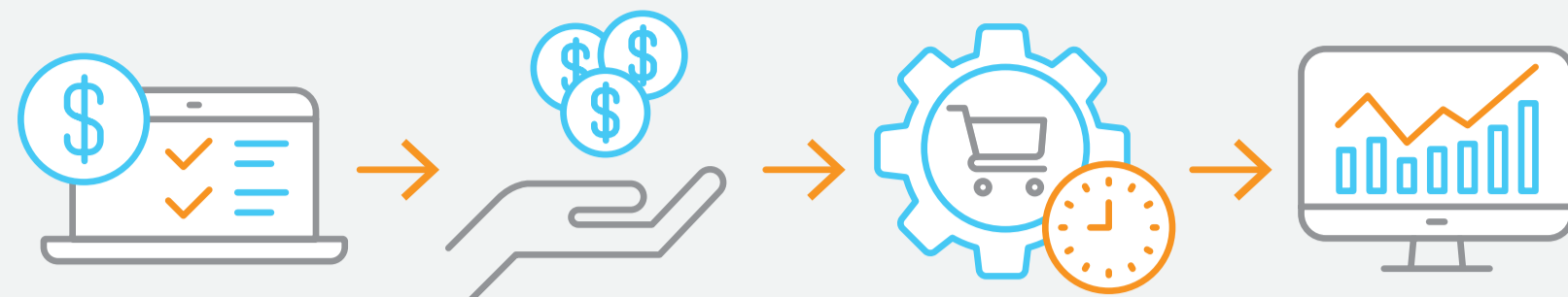


# Procure-to-Pay (P2P) for Manufacturers and Distributors

The procure-to-pay process for manufacturers and distributors encompasses four phases and twelve unique steps. Take control with a future-proof ERP application with business intelligence, machine learning, and configurable workflows to streamline and automate the entire procure-to-pay process.



## PHASE 1: Preparation

### STEP 01 Item Definition

Item Maintenance, **Requisition Management**, Product Configurator, **Matrix Items**, Non-Inventoried Items

### STEP 02 Supplier Management

Embedded CRM for **Supplier Relationship Management** with Vendor Items and Discounts, **Advanced Bill/Pay Relationships**, FATCA, VAT, and use tax

### Replenishment Setup **STEP 03**

**Inventory Replenishment**, Warehouse Transfers, **Material Requirements Planning (MRP)**, Rough-Cut Capacity Planning (RCCP)



## PHASE 2: Procurement

### STEP 01 Purchase Requisitions

Purchase Requests, **Configurable Approvals Workflow**, Mobile Approvals, **Vendor Bidding**

### STEP 02 Purchase Orders

Manual or Automated PO Creation, **Intercompany Buy-Sell Transactions**, Drop-Shipments, **Blanket Purchase Orders**

### Receipt of Goods and Put Away **STEP 03**

Warehouse Locations, **Native WMS**, Lot/Serial Tracking, **Barcode Scanning**



## PHASE 3: Payment

### STEP 04 AP Invoice Automation

**AI-Powered AP Bill Recognition**, Machine Learning (ML) for Improved Data Mapping, **OCR for Paper Bills**

### STEP 05 AP Bill Creation

**Multicurrency**, Connected EDI Applications, **Configurable Approvals Workflow**, Create Bills from PO Receipts

### AP Payment Processing **STEP 06**

**Credit Card Payments with Advanced Expense Management**, Check or ACH Payments, **Automated Bank/Credit Card Feeds**



## PHASE 4: Process Improvement

### STEP 07 General Ledger

**Robust Chart of Accounts**, Sub-Accounts for Financial Analysis, **Multi-Company Consolidations**

### STEP 08 Reporting and Analysis

**Embedded Financial Reports**, Role-Based Dashboards, **Native Microsoft BI for Advanced Analytics**, flexible Generic Inquiries

### Related Processes **STEP 09**

Purchase Outside Processing for Manufacturing, **Link Costs to Projects and Service Appointments**, Native Document Management, **Fixed Assets with Asset Assembly**

“Another thing that I really liked—and it was a must—the software had to have this—was a Purchase Requisition which Acumatica has. Because, we are a distributor for a lot of our vendors but we have customers that come to us because we try to stay on top of everything for them and they order not only stuff that was stocked but we get them items they have a hard time finding.”

DAN WILKINS, PARTNER, BELL AND COMPANY

[LEARN MORE >](#)

Discover Why Businesses Rely on Acumatica to Perfect the Procure-to-Pay (P2P) Process

[P2P FOR DISTRIBUTORS >](#)

[P2P FOR MANUFACTURERS >](#)



#### ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

**Business Resilience. Delivered.**

Learn more about how Acumatica can work in your business by visiting us online at [www.acumatica.com](http://www.acumatica.com).